

ACCLR

Services aux entreprises



Business Opportunities Seminar

Mexico: Quebec's largest trading partner in Latin America

Benefit from the special business relationship between our two countries

February 26, 2019

- 8:30 a.m.** **Registration and breakfast**
- 9:00 a.m.** **Opening remarks**
Jean-Christophe Lambert
Advisor, International Market Development
Chamber of Commerce of Metropolitan Montreal
- 9:05 a.m.** **Welcome message**
Alejandro Estivill
Consul General of Mexico in Montréal
- 9:10 a.m.** **Overview of Canada-Mexico relations in light of the USMCA**
Julián Durazo Herrmann
Professor of Comparative Politics
Department of Political Science – Université du Québec à Montréal
- 9:35 a.m.** **The legal and fiscal environment in Mexico**
Luis González
Associate
SOLCARGO
- 9:55 a.m.** **Payment procedures during trade in Mexico**
Nathalie Fournier
Director, International Trade Finance
Desjardins
- 10:15 a.m.** **Coffee break and networking**

10:45 a.m. Business culture and good practices in Mexico

Carolina Duque
President
Contacto Communications

11:05 a.m. Xceed Software in Mexico – Testimonial

Régent Gravel
International Sales Development
Xceed Software

11:25 a.m. GoExport in Mexico – Testimonial

Louis-Philippe Bourgeois
Co-founder
GoExport

11:45 a.m. End of the seminar and networking

Official airline:



AIR CANADA

Acclr, through its international trade department, receives financial support from Canada Economic Development for Quebec Regions and is affiliated with the World Trade Centers Association.



Développement
économique Canada
pour les régions du Québec

Canada Economic
Development
for Quebec Regions

